

Sales Executive - IT Products & Solutions

Responsibilities

- Generate business from government, PSUs, and private-sector clients.
- Handle meetings, proposals, quotations, and tender/GeM submissions.
- Manage and grow existing accounts in both sectors.
- Coordinate with technical teams for solution-based sales.
- Maintain MIS/CRM and achieve sales targets.

Requirements

- 1–3 years in IT hardware/software/solution sales (Manager: 3+ years).
- Experience with govt. or private clients; GeM knowledge is a plus.
- Strong communication, negotiation, and relationship-building skills.
- Understanding of IT solutions (network, security, cloud).
- Willing to travel and work towards targets.